

Inducement Policy

No terminal operator may give anything of value, including but not limited to a loan or financing arrangement, to a licensed establishment, licensed truck stop establishment, licensed fraternal establishment, or licensed veterans establishment as any incentive or inducement to locate video terminals in that establishment. 230 ILCS 40/ 25(c)

What is not an inducement?

1. Video Gaming Terminals (“VGTs”) and related items necessary to make VGT’s operable at a Licensed Establishment. This would include any wiring or rewiring, telephone lines, network connections, circuit boards, redemption devices, site controllers or other like items specified by the VGT manufacturer or by Scientific Games (the Central Communication System operator) or by the Illinois Gaming Board or any of its agents.
2. Recurring DSL, wireless or other costs associated with communicating with the Central Communication System.
3. Software upgrades and other ongoing VGT maintenance expenses.
4. Bases, chairs and/or stools associated with the VGTs.
5. On-site signage or marketing materials related to video gaming at a specific Licensed Establishment.
6. Expenditures by a Terminal Operator to promote video gaming in general without reference to a specific Licensed Establishment. This would include general advertising and promotion of video gaming.

The above items may be funded by the Terminal Operator either outright or through a loan or cost-sharing agreement between the Terminal Operator and the Licensed Establishment. Any loan or cost-sharing agreement shall be in writing and available for inspection by the Illinois Gaming Board upon request.

Shared costs

1. 0.7275% Central Communication System Fee
2. Any per game fee imposed by a municipality

The above items should be shared equally between the Terminal Operator and the Licensed Establishment.

What is an inducement?

1. Any payment of cash, goods or services by a Terminal Operator to a Licensed Establishment or any of its owners other than as outlined above.
2. Any payment of cash, goods or services by a Terminal Operator to a third party on behalf of a Licensed Establishment or its owners other than as outlined above.

If there is any question about whether a payment or reimbursement by a Terminal Operator to or on behalf of a Licensed Establishment is an inducement, please contact the Illinois Gaming Board.